

## 7th edition MIM 2008/2009



**Jorge Fonseca Dias,**  
33 years old, Portuguese  
Corporate Customer Management at PT Contact, Lisbon

*"The MIM experience in 2008/2009 was one of the best career and academic moves I could have done. This was an eye opening experience in which I dealt with different cultures, academic and practical aspects and challenges of management that gave me a unique perspective and experience to deal with nowadays global business world. I recommend this master program as it is pretty complete and the baggage that I will take with me for life is priceless. The necessary class and off class team work, with such a cultural and background diverse class is an exigent life learning experience worth having. I have had the most wonderful classmates turned friends for life and some of the most interesting and challenging cultural and professionally diverse world-renowned professors. I have grown as a person and as a manager!"*

**Mariana Leitão,**  
27 years old, Portuguese  
Project Manager in Puaça, S.A. (manages foreign investments in Portugal)

*"During this year I've learned new concepts about international management that are very useful for my professional life and that are of extreme importance in the way we do business internationally.*

*The teachers gave me the necessary knowledge to be successful when negotiating with foreign managers. And being in contact with so many different nationalities was a unique experience that allowed me to know deeper the habits and way of living in the different countries.*

*The environment in classes was amazing and the fact that this 2008/2009 class had so many persons with different points of view and willing to speak out their opinion made each class a challenge and provide a very practical way of learning. The MIM experience was one of the most rewarding experiences I've ever had!"*



**Aldo Marco Silvano,**  
25 years old, Dutch

*"Choosing the MIM at ISCTE was one of the best decisions of my life as this course offers a myriad of advantages. The staff, which consists of portuguese as well as international professors, enables you as a student to attain the correct knowledge and skills that will lead you to a great international career. The student-body that also consists of international students, as myself, also helps with your first exposure to inter-cultural experiences, as this will be a vital part of any international career.*

*Overall, I believe that pursuing this Masters at ISCTE has prepared me today for tomorrows challenges."*

## 6<sup>th</sup> edition MIM 2007/2008



**Maria João Antunes,  
MIM 2007/2008,  
working at University of Lisbon**

*"Lifelong learning and international experience are more and more valued nowadays. Participating in the MIM was an opportunity to get both. It was a great experience of learning, mind opening and intercultural sharing."*

**Simon Hog,  
Double degree student from University of Pforzheim, Germany  
Participated at MIM 2007/2008 during the 2nd semester**

*"The MIM program gives a very good overview of issues related to the global cultural diversity, through classes as well as participants. It widened my perspective and will surely influence my further career."*



## 5th edition MIM 2006/2007



**Spela Krzsnik, 25 years old  
Ljubljana, Slovenia**

*"The Master in International Management gave me an opportunity to see and feel how different cultures interact. Coming from Ljubljana to make a double degree in Lisbon was one of my best decisions. MIM offers you a great mixture of theory and practice; it is filled with team work and what is the best, the way of work opens your mind and teaches you to think out of the box. I think, this wonderful experience will help me a lot in my personal as well as in a business life."*

**Tingting Luo, 26 years old  
Hengdu, China**

*"Portugal is indeed a surprise for me. Delicious Portuguese food. Friendly Portuguese people. Beautiful Portuguese view. It is so different from China. Believe me! You will love it! I am thankful for this good experience in my life!"*





**Thomas W. Lippels, 32 years old**  
**Munich, Germany**  
**Revenue Growth Manager RERIGE, S.A. Coca-Cola Bottler, Portugal**

*"The Master in International Management programme gave me numerous good examples about the importance of continuous learning, cultural sensibilization, keeping open-minded and flexible in this ever quicker changing world."*

## **4th edition MIM 2005/2006**

**Carmen Wargborn, Swedish**  
**Key Account Manager at *Monitores de Gestão* in Lisbon (Portugal)**

*"It has been said that the whole purpose of education is to turn mirrors into windows. For me personally, I dare to say that the Master in International Management at ISCTE has marked a profound, perhaps unexpected, turnaround for the better in my life. Classes covered all the most important areas of International Management and challenged us to develop our own entrepreneurial ideas on the subject. I believe the most important function of education at any level is to develop the personality of the individual and the significance of his life to himself and to others. It cannot be stressed enough how important being part of such a culturally diverse group, continuously learning from each other, is in this context. In my case, the Master seemed to almost instantly spark my career, for which I am entirely grateful. I cannot see this year as anything but a high value investment in myself and my future life."*



## **3rd edition MIM 2004/2005**

**Luís Prates**  
**Portuguese, Administrator of Amorim Industrial Solutions (Portugal)**



*"With over 20 years of professional experience in International Management, it was very important for me to understand the concepts and theory behind many things I do. The MIM program is very well balanced between practical and theoretical issues, providing real learning to work in an international business environment. The interchange of experiences with colleagues from different parts of the World in a multicultural atmosphere is very interesting. On the other hand, it was very good for me to come back to school."*

## Olaf Veerman, Dutch

*"The Master in International Management of ISCTE offers me a valuable experience. We are provided with theoretical and operational concepts that have given me new insights in the most important themes of International Management.*

*But, in my opinion, the most important aspect is the opportunity that I have been granted to cooperate with many people from as many different backgrounds. Everytime it's an adventure for me to find out differences and similarities between people and cultures and to learn from them.*

*Working in multicultural groups in the discussion of international themes therefore adds value to the learning process, is a valuable experience and above all great fun."*



## 2nd edition MIM 2003/2004



### Anna Küppers, Germany

*"The Master in International Management adopts a global, not just a local perspective on management. Not only the course itself is international, students and professors have multicultural backgrounds, but it also offers the opportunity to get in touch and learn about different cultures."*

## 1st edition MIM 2002/2003

### Jorge Bertran, American

*"The Master in International Management has put my life into another perspective. Nowadays we cannot stop learning - doing business in the XXI century requires continuous effort and a pursue for excellence."*



### Ganjanawan Grabgraigaew, Thai

*"Studying International Management at ISCTE enabled me to continue my professional education and gave me chance to work with fellow students and professors from all over the world."*

**André Augusto Watts Soares, Portuguese**

*"Master in International Management gave me opportunity to take some of the courses at a University in Pforzheim, Germany. This was an unusual educational and cultural experience and it was a perfect way to complement my knowledge obtained through MIM courses over the year."*



**Luoheng Zheng, Chinese**

*"With the entrance of China to WTO Chinese managers have to be ready to face global challenges. A degree obtained overseas offers a chance to gain wider knowledge and skills. The Master in International Management gave me a unique opportunity to know much more about doing business not on a local but on a global scale."*